

# CREATING UNFORGETTABLE PLACES.





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# WHO WE ARE.

Your project management team turns your vision into reality - creating, designing, manufacturing and installing beautiful and durable products.



**Chris Dver Projects** 

Chris brings over 20 years experience in the signage industry. Bringing all the strands together is a miracle he accomplishes daily.



George Henry **Products** 

George coordinates product and graphic design. Careful attention to detail, materials, finishes and design trends are essential.



**Guv Walton** Strategy

Guy works on creating and implementing wayfinding strategies throughout the UK. He also heads up the CPD delivery programme.



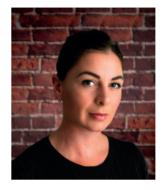
**Harvey Walton** Sales

Harvey works with clients to specify and quote their projects. He's been given some interesting challenges but always finds a solution!



**Howard Swift** Wayfinding

Howard is our wayfinding design guru. he knows what works well and what doesn't, when it should stand out, blend in, or both!



**Justine Parkins Graphics** 

Justine translates ideas and concepts into reality. Her unforgettable branding. graphics and mapping will stand the test of time.



**Niall Walton** Development

Niall spreads the word, keeping in touch with a wide range of contacts with new products, services and any projects on the horizon.

# **HOW WE GOT HERE.**

It's about how people navigate and it's about creating a sense of place, a place that people enjoy, and return to again and again.



### 2011

Landmark Timber purchased and incorporated into Hornbeck Ltd

### 2013

landmarktimber.co.uk website url becomes madebylandmark.com 14001 accredited

### 2014

- + FSC accredited
- + ISO 9001 & ISO
- + Landmark name and logo registered with IPO

### 2015

ConstructionLine accredited

# 2016

HardRok™ introduced

### 2019

- + Grown in Britain accredited
- + First CPD presentation introduced (Signage materials & properties)

### 2020 Covid desk screens manufactured and

+ Covid vaccination hubs manufactured and installed + Joined Sign Design installed for the NHS for the NHS

2021

and investments are made into the latest 3D modelling and technical drawing software.



Society

- + Citi-System introduced
- + The design team expands + Second CPD presentation introduced (Wayfinding principles & strategies)
  - + Largest UK signage project in Accova completed.

- + Lighting ranges introduced
- + Offices opened in Edinburgh, Belfast and Cardiff
- + Third CPD presentation introduced (Landscape Lighting).

# WHAT WE DO.

We design, build, install and maintain our products throughout the UK. We work in commercial business parks, visitor attractions, public spaces, hotels, hospitals and the rest. We've explored ancient ditches, mysterious landscapes, multinational headquarters, medieval castles and more.

# WHY WE DO IT.

Every place is unique – and so are the opportunities for making it unforgettable. Landmark work nationally (and internationally) and we are consultants and strategists, designers and manufacturers, installers and maintainers. This enables us to have a broad view of what will work effectively while ensuring the end result is sustainable, adaptable and scalable.

# WHO IT'S FOR.

Suppliers to













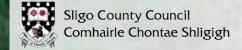














**MAYOR OF LONDON** 



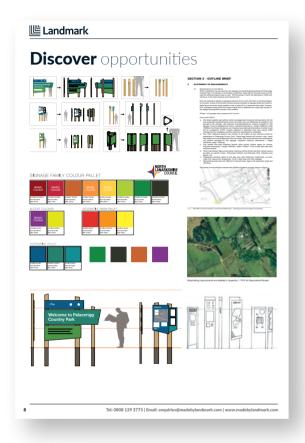






# HOW WE DO IT.

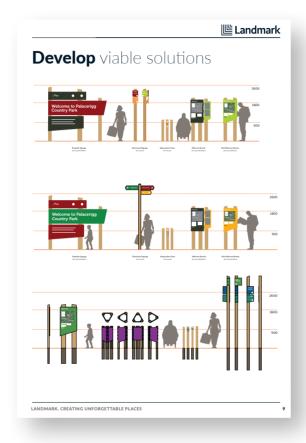
At Landmark we use our four-stage methodology. Here's a glimpse into the processes involved in delivering a transformational project.



### STAGE 1 | Discover

- Understand the vision
- Explore the possibilities
- Outline the specifications

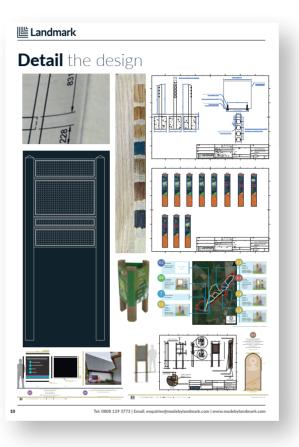
This is your opportunity to present your vision to us. The Design Team will work through the discovery phase with you to bring it to life and establish the core creation.



# STAGE 2 | Develop

- Assess the budget
- Identify the solution
- Draft the design

Once the possibilities have been identified we look at achieving the outcome within the budget. There is extensive back and forth at this stage while we revisit, refine, and enhance the original vision.



# STAGE 3 | Detail

- Detailed design
- Location planning
- Obtain approvals

The vision is much clearer. All experience and inspiration is combined to create specific resources required for your project. These will include engineering drawings, specifications, and surveys.



## STAGE 4 | Deliver

- Execute the designs
- Complete the construction
  - Realise the vision

It's time to act on the first 3 phases. All essential aspects are ready for a seamless execution. Manufacture, assembly, delivery, installation, and maintenance come together to fulfil your vision.

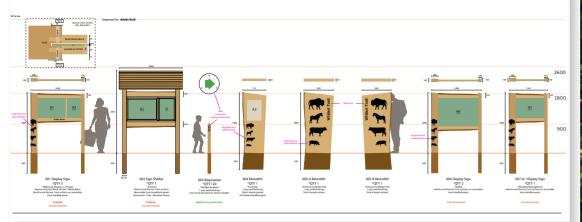




















# Case study: WILDER BLEAN

As this unique location in Kent got ready for its new residents (bison, longhorn cattle, Exmoor ponies and Iron-Age pigs) some special signage and furniture was needed. Beautiful wany-edge timber with dramatic engraving sets the scene perfectly.

Client: Kent Wildlife Trust

**Considerations:** Designs had to 'blend in while standing out', - a knack that only

comes with experience of graphics, materials, structures and orientations.

Scope: Furniture, interpretation, signage, wayfinding

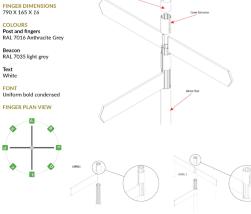
**Products:** Newport fingerposts, Lincoln benches, Canterbury cycle stands,

Bangor sign shelter, Oxford waymarkers, Listening posts, Custom display signs.











Case study: NEWPORT STATION

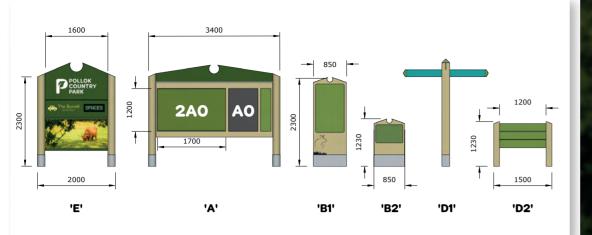
Newport Railway Station is the second busiest in Wales after Cardiff Central, with up to 2.7 million passengers per year passing through. In 2023 a new footbridge opened improving connectivity to the city centre. New wayfinding and access control was required and Landmark were pleased to be awarded the package. This included Venice fingerposts and Milan bollards providing a contemporary and ageless solution.

Client: Scott Parnell Ltd.

**Considerations:** Removable bollards to leave a flat surface to avoid accidents.

Scope: Wayfinding, furniture

**Products:** Milan bollards, Venice fingerposts









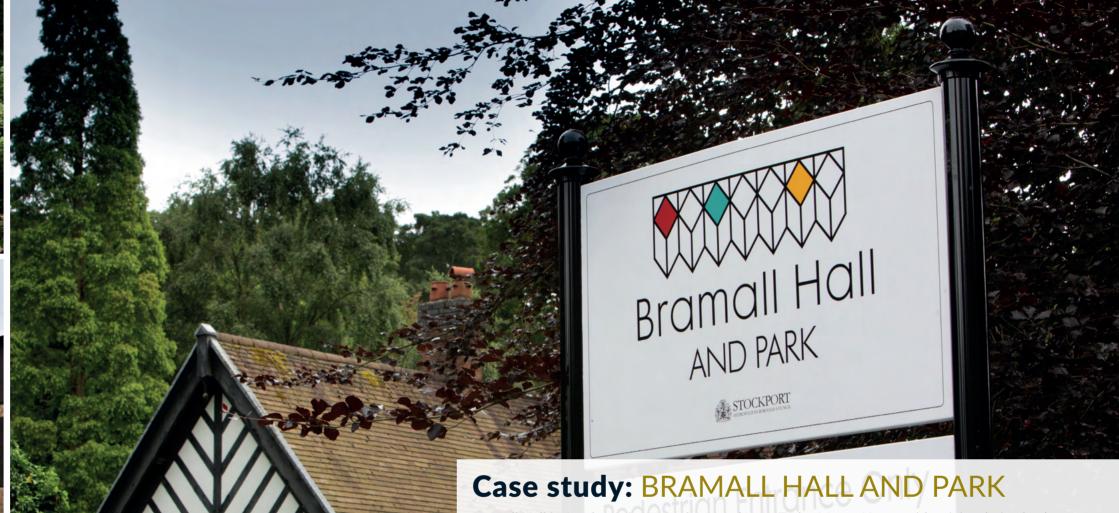


Monoliths, Digital car park signs and Lecterns.









Bramall Hall in Stockport is a superb example of a Tudor Manor House with origins dating back to the Middle Ages. Landmark tendered successfully for the design, manufacture and installation of the new wayfinding signage based on experience and attention to customer satisfaction. Bramall Hall is a heritage site and that the employer was keen to use materials with minimal environmental impact.

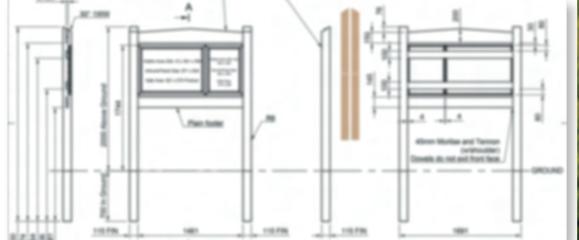
Client: Stockport City Council

**Considerations:** The Signage needed to fit with Tudor building style.

**Scope:** Branding, signage, wayfinding

**Products:** Lambourne fingerposts, Southwold ladder signs, Geneva display signs,

lampost banner-flags











# Case study: LANGDON DISCOVERY CENTRE

A beautiful nature reserve in some of over 450 acres. It offers peace and tranquillity with wonderful views and miles of walks including the Beatrix Potter trail, and a lake side trail too! The site originally consisted of holiday homes built in the 1930s that became permanent homes for many after the ravages of WW2. There remains enough of the original 'avenues' and ruins to recreate an atmosphere of its important history.

**Client:** Essex Wildlife Trust

**Considerations:** Exposed on some of the highest land in Essex, the signage would need to survive

the test of time under pressure from high winds.

**Scope:** Signage, wayfinding, interpretation and orientation

**Products:** York monoliths, Swansea display sign, Oxford waymarkers, bespoke Aberdeen

display signs, Henley banner signs, Wall mounted tray sign, Car park pole signs.









Case study: KING'S LYNN

Landmark were delighted to be awarded the tender for replacing the fingerpost signage in King's Lynn beautiful town centre. Here you will find no less than 481 listed buildings, many of them medieval; clearly it would take something special to capture its heritage and atmosphere.

Client: King's Lynn & West Norfolk Borough Council

**Considerations:** Signage to combine heritage look with contemporary twist.

cope: Wayfinding.

**roducts:** Venice fingerposts.







# Case study: CHESIL BEACH VISITOR CENTRE

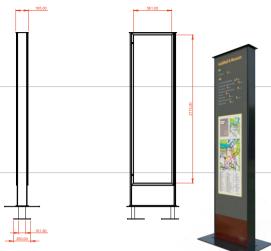
From here you can explore the wonders of Chesil Beach and the Fleet Lagoon including its wildlife, history and of course views that you can't get anywhere else. We are told it's made from 180 billion pebbles. The photographs show a visit on a blustery March day and demonstrates the weathering process clearly. The larger sign (5 panels) had been in place for over 6 months and the smaller sign behind it (3 panels) was fresh from the workshop.

**Client:** Dorset Wildlife Trust

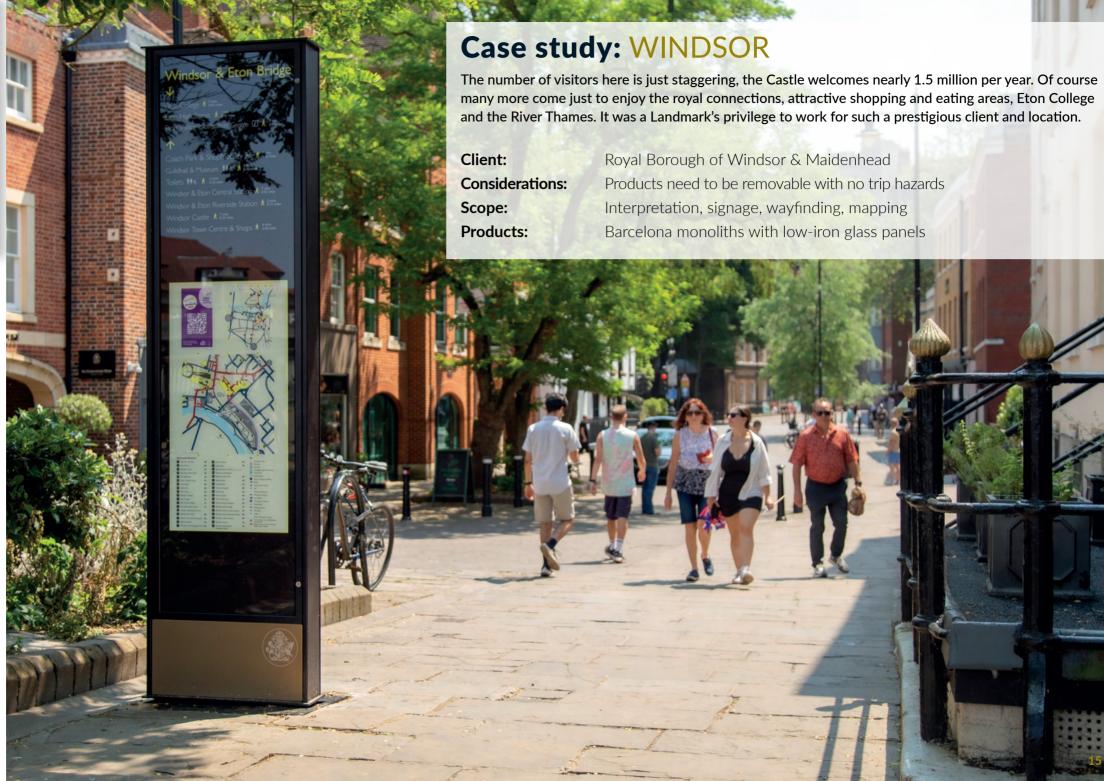
**Considerations:** Site exposed to high winds, UV weathering and salty spray conditions.

**Scope:** Branding, interpretation and orientation

**Products:** Swansea display signs, Lymington Lecterns, Wall mounted panel signs













Well connected and situated in Bedfordshire you can experience luxury glamping, outdoor events and farmhouse accommodation all to the highest standards. The visitor experience doesn't end when the sun goes down on this site and Landmark were tasked with providing a guiding light after dark. Done well, lighting provides an even and gentle illumination which enhances the visitor experience and improves safety while not disturbing wildlife. The bollards fade into the background in the day and come alive with a warm light at dusk.

**Client:** Polehanger Farm

**Considerations:** Subtle and predictable lighting required, minimal infrastructure disturbance.

Scope: Lighting

**Products:** Bosco bollards











# Case study: EASTBROOKEND COUNTRY PARK

Landmark were pleased to supply the signage and wayfinding for this unique destination using an equally unique material. This reclaimed tropical timber is from Woolwich Ferry Terminal! This incredibly hardwearing wood brings some interesting challenges, however the end result is stunning with weathering features that only serve to write the next chapter in the ongoing story of this sustainably sourced timber.

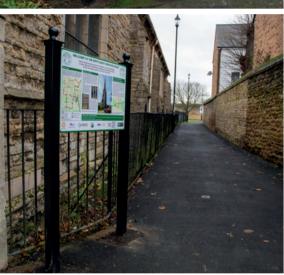
Client: London Borough of Barking & Dagenham

**Considerations:** Product materials need to be sustainably sourced and be highly durable.

Scope: Interpretation, signage, wayfinding, mapping

Products: Braemar monoliths and Oxford waymarkers

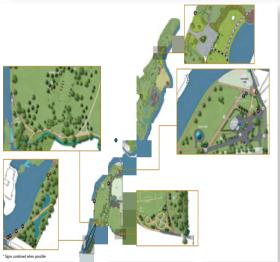






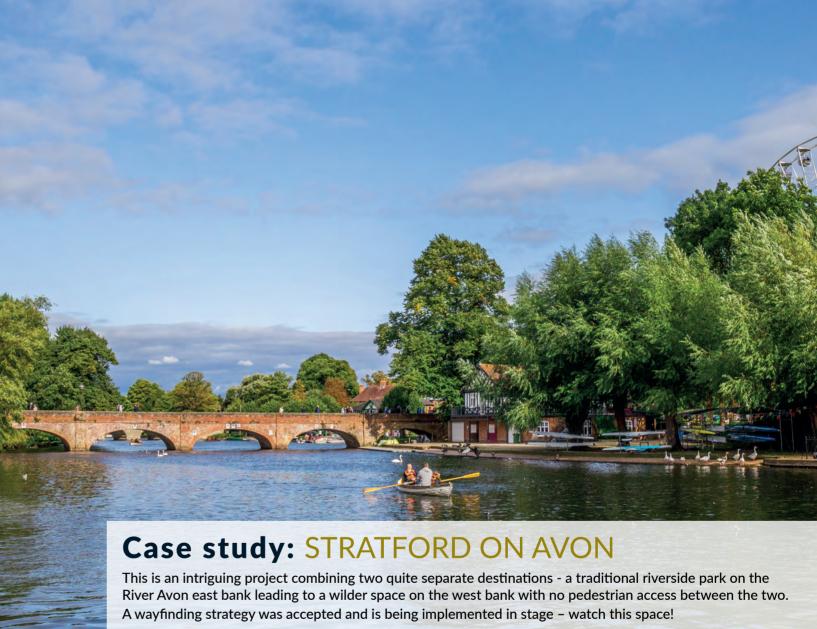












**Client:** Stratford on Avon District Council

**Considerations:** Don't overdo the Shakespeare connection! This was for the Riverside park with its

own areas of interest.

**Scope:** Branding, wayfinding strategy, interpretation and orientation

**Products:** Full custom signage suite required.

# **M**CitiSystem



Citi System® is a distillation of years of observation, listening, surveying, and thinking.

It brings people together and provides comfort, conviviality, nature, and information all in one space.

Guy Nalton

Guy Walton, Founder

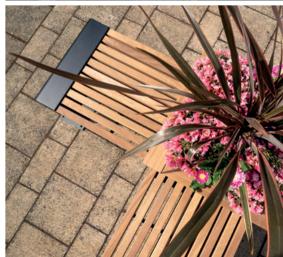
# 6 of the key reasons to choose Citi-System®

- 1. Reduce clutter by combining multiple items into a single system
- 2. Sell advertising space to create a focal point and increase revenue
- **3.** Create a perfectly coordinated space using items from a single supplier
- Simpler installation with fewer ground fixings
- **5.** Modular system enabling expansion and change
- 6. Designed and manufactured in the UK











# **Landmark**

# CREATING UNFORGETTABLE PLACES.

Tel: 0808 129 3773 Email: enquiries@madebylandmark.com www.madebylandmark.com

# We can help you with:

- Branding and concept proposals
- Visitor experience enhancements
- Interpretation and graphic design
  - Wayfinding and site surveys
  - Fabrication and installation
  - Maintenance and product care

## Accreditations















